



PAP-161100080301 Seat No. _____

M. B. A. (Sem. III) (CBCS) Examination

October / November - 2018

Banking and Finance

(Organizational Behaviour)

Time : **3** Hours]

[Total Marks : **70**

- 1 Define the concept of Organizational Behaviour. Explain 14
different models of the same in detail.

OR

- 1 What is Motivation? Write different theories of 14
Motivation.

- 2 Discuss the different theories of leadership, with suitable 14
examples.

OR

- 2 Define the term "group". Give the details of different 14
types of group and why people join groups ?

- 3 (a) Examine the emerging aspect of organizational 7
behaviour.

- (b) Write a note on managing international workforce 7
and cross cultural communication.

OR

- 3 Define Organizational Change and Organizational 14
Development. How can an organization prevent resistance
to change with a suitable example.

- 4 Define perception. Briefly explain the perceptual process 14
and also write down how to manage perceptual process.

OR

- 4 What do you mean by personality? Explain the theories for shaping of personality in detail. 14
- 5 Write any **two** short notes :
- (a) Define conflict. What are the sources of conflict? 7
 - (b) Can organization prevent resistance to change? 7
If yes, how?
 - (c) Explain Positive and Negative Reinforcement. 7
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